

Chapter . 9 (Manual . 8)
Procedure followed in Decision Making Process

ITI Limited being engaged in manufacturing of telecommunication equipment and providing turnkey solutions and functioning in a competitive environment, has well defined system of decision making. However, in order to meet customers requirement within the given time frame the proposals requiring decision are initiated at appropriate levels of the Executives both at the Unit level and the Corporate level depending upon the financial implications, urgency and importance of the subject matter. The proposals generally pass through minimum 3 levels upto the Approving Authority. Wherever required, the concurrence of the Financial Department is taken at the appropriate level as per the Delegation of Powers. In case of matters requiring consideration of more than one Department, a Multi- disciplinary Committee comprising of executives at appropriate level of the concerned Departments is constituted to submit its recommendations. The approval is accorded by the executives at the appropriate as per the delegation of powers upto the level of CMD. The Board of Directors approve such matters which are beyond the delegated powers of CMD.