

Press Release: Bengaluru, September 02, 2018

ITI Limited partners with startups to boost the manufacturing of ICT, IoT and Defence Technology based solutions at the first ICT-IoT Expo

ITI Limited today signed agreements with leading startups and original equipment manufacturers (OEMs) covering the manufacturing of a wide range of ICT-IOT based solutions. These include civil and military advanced radar systems, advanced edge router systems, next generation 5G technology products, data storage and networking solutions, digital security solutions, advanced metering solutions, and wi-fi products and solutions.

The agreements were signed today, in the presence of Union Minister of State (Independent Charge) for Communications and Minister of State for Railways, Shri Manoj Sinha and Chairman, Telecom Commission and Secretary, Department of Telecommunications, Smt. Aruna Sundararajan on the sidelines of the first edition of ITI's two-day 'ICT & IoT Startup Tech Expo' in Bengaluru.

Speaking at the valedictory session of the Tech Expo, Shri Sinha said – "With more than 20,000 startups, India has the second largest ecosystem for startups in the world. I am extremely happy to see ITI promoting startups in the ICT and defence sectors. Such events will provide an effective platform for startups to convert their innovative ideas into marketable products and services. The agreements signed today will also help ITI diversify its' manufacturing capabilities in partnership with the startups, thereby supporting the sustainable turnaround of ITI."

ITI Limited has also entered into an agreement with Telecommunication Engineering Center (TEC), New Delhi for establishment of state-of-the-art telecom testing labs at its Bengaluru plant, to facilitate mandatory testing of imported and indigenous telecom equipment in India. The foundation stone for a set of telecom testing labs – comprising EMI/EMC lab, Specific Absorption Rate (SAR) lab, Safety lab and Security lab – was laid today by the Minister.

Smt. Aruna Sundararajan, Chairman, Telecom Commission and Secretary, Department of Telecommunications, Government of India added – "The draft National Digital Communications Policy 2018 emphasizes domestic manufacturing of digital communications equipment and

components, and aims to introduce a Phased Manufacturing Program for identified product segments to accelerate the achievement of this goal. ITI will manufacture some of the innovative products that have emerged from this unique event. The new manufacturing initiatives of ITI, in partnership with the startups, should focus on creating Indian IPRs in the communications sector.”

Speaking on the occasion, Shri K Alagesan, Chairman and Managing Director, ITI Limited thanked the participants of the Tech Expo 2018, and welcomed their partnership with ITI to create mutually beneficial outcomes. More than 500 startups and tech entrepreneurs actively participated in the event.

About ITI Limited

ITI Limited is a multi-unit central public sector undertaking in the telecommunications manufacturing segment. The company has manufacturing facilities in six locations (Bengaluru, Naini, Rae Bareli, Mankapur, J&K and Palakkad) along with an in-house R&D centre in Bengaluru and marketing-cum-service outlets spread across the country. The Company offers a range of telecom products covering a wide spectrum of switching, Transmission, Access and subscriber premises equipment. Besides offering the telecom solutions and customized support to a variety of businesses, ITI has dedicated a Network System Unit for carrying out installation and commissioning of equipment and for undertaking turnkey projects. ITI is focused on manufacturing of diversified products in defence and railway sectors and the manufacturing of solar equipment, NGN products, GPON, LED Lighting Systems, Optical products, PMP Microwave along with other allied products like HDPE, OFC, LI-ION batteries, Smart cards, defence equipment, Wi-Fi etc. The company intends to consolidate its diversifications into defence, IOT, E-Governance, IT projects and Services sector to gain competitive edge. The company operates a data centre at Bengaluru and currently also offers its services to government institutions/departments, banks etc.